

# 17TH ANNUAL M&A ADVISOR AWARDS WINNERS

## SECTOR DEAL OF THE YEAR

**ENERGY DEAL OF THE YEAR** 

Restructuring and Private Placement for Triple Five Energy Resources LLC

Chiron Financial LLC

Porter Hedges LLP

FINANCIALS DEAL OF THE YEAR

**Acquisition of Threshold Group by Tiedemann Advisors** 

Silver Lane Advisors

**Tiedemann Advisors** 

MATERIALS DEAL OF THE YEAR

**Acquisition of Coveris Americas by Transcontinental** 

Morgan, Lewis & Bockius LLP

Kirkland & Ellis LLP

INFORMATION TECHNOLOGY DEAL OF THE YEAR (\$10MM-\$50MM)

**Acquisition of Emergent Networks by Presidio** 

JD Ford & Company

Presidio, Inc.

Lindquist & Vennum, LLP

Hinrichs & Associates, LTD

INFORMATION TECHNOLOGY DEAL OF THE YEAR (\$50MM-\$100MM)

**Acquisition of Blueprint RF by Cox Communications** 

Leonis Partners

Cox Communications

Smith Gambrell

INFORMATION TECHNOLOGY DEAL OF THE YEAR (OVER \$100MM)

Investment in DiscoverOrg by The Carlyle Group

Raymond James
The Carlyle Group

Debevoise & Plimpton

ΕY

Intralinks

Goodwin Deloitte

**TA Associates** 

TELECOMMUNICATION SERVICES DEAL OF THE YEAR

Acquisition of ASTELLIA by EXFO inc.

Drake Star Partners Aramis Herbert Smith Calyptus

Associes en Finance

TD Bank

Société Générale

### CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$10-\$50MM)

Growth Investment in Ju-Ju-Be International by Bregal Partners

D.A. Davidson & Co.

Ju-Ju-Be International

CohnReznick

Bregal Partners

Winston & Strawn

Buchalter, APC

## CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$50-100MM)

## Sale of Johnson Level & Tool Mfg. Co., Inc. to Hultafors Group

Cleary Gull Inc. Johnson Level & Tool Mfg. Co., Inc.

Hultafors Group AB

## CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)

## Restructuring of The Bon-Ton Stores, Inc.

Pachulski Stang Ziehl & Jones LLP Young Conaway Stargatt & Taylor

Paul Weiss Rifkind Wharton & Garrison LLP

## CONSUMER STAPLES DEAL OF THE YEAR (UNDER \$100MM)

## Acquisition of Andalou Naturals by BWX Brands USA, Inc.

Curtis, Mallet-Prevost, Colt & Mosle LLP Duane Morris LLP

Bengur Bryan & Company Inc.

## CONSUMER STAPLES DEAL OF THE YEAR (OVER \$100MM)

#### **Restructuring of Southeastern Grocers**

FTI Consulting Moelis
Morrison & Foerster Evercore

Weil, Gotshal & Manges

## HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (UNDER \$100MM)

#### Sale of North Philadelphia Health System

SSG Capital Advisors LLC Kurtzman Steady, LLC

Dilworth Paxson LLP Buchanan Ingersoll & Rooney PC

Buzby & Kutzler Ballard Spahr LLP

Klehr Harrison Harvey Branzburg LLP

Morgan, Lewis & Bockius LLP

Deloitte Transactions and Business Analytics LLP

Obermayer Rebmann Maxwell & Hippel LLP

Morris, Manning & Martin, LLP

### HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (OVER \$100MM-\$1B)

## Acquisition of Paragon Medical, Inc. by NN, Inc.

Bass, Berry & Sims PLC

Paul Hastings LLP

SunTrust Robinson Humphrey
William Blair & Company LLC

NN, Inc.

## HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (OVER \$1B)

#### Acquisition of Dental Corporation of Canada by L Catterton

L Catterton NPS GIC Alaska

Stepstone Jefferies Finance

Zurich Blakes
PSERS K&E
Terrescale Portress

Temasek Partners PwC

Skandia LEK & McKinsey
Dentalcorp

### INDUSTRIALS DEAL OF THE YEAR (\$10MM-\$50MM)

#### **Divestment of WearX to Metso Oyi**

LCC Asia Pacific

Metso WearX Pty Limited
White & Case McCabes Lawyers
K & L Gates

#### INDUSTRIALS DEAL OF THE YEAR (\$50MM-\$100MM)

#### **Acquisition of Wellman Dynamics Corporation by TCTM Financial**

Gordian Group Weil, Gotshal & Manges LLP

Bradshaw, Fowler, Proctor & Fairgrave, P.C. Clark Hil

## INDUSTRIALS DEAL OF THE YEAR (OVER \$100MM)

#### **Restructuring of Action Resources**

Raymond James SunTrust Robinson Humphrey

Action Resources Burr Forman LLP MidCap Brightwood Capital

Carl Marks Advisors Ares

Milbank Hogan Lovells

Maynard Cooper Regions Bank - Regions Securities LLC

Burr Forman Bank of America

**Brightwood Capital Advisors** 

## PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR (\$10MM-\$50MM)

## Acquisition of Record Reproduction Inc., by Clairemont Square Capital Partners

Madison Street Capital Claremont Square Capital Partners

## PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE (\$50MM-\$100MM)

#### Financing of INSIGHT2PROFIT

Clearsight Advisors INSIGHT2PROFIT

**DFW Capital Partners** 

### PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR (OVER \$100MM)

#### Sale of Crown to PPG

High Road Capital Partners

PPG (NYSE:PPG)

Houlihan Lokey Capital, Inc.
Thompson Hine LLP

Charter Oak Equity

#### UTILITIES DEAL OF THE YEAR

## **Acquisition of Energy Future Holdings Corp by Sempra Energy**

White & Case Sempra Energy

Energy Future Holdings Oncor Electric Delivery Company LLC (Oncor)

### II. FIRM OF THE YEAR

# BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR

Romanchuk & Co.

## COMMUNICATIONS FIRM OF THE YEAR

Finsbury

## INVESTMENT BANKING FIRM OF THE YEAR **Generational Group**

LAW FIRM OF THE YEAR Koley Jessen P.C., L.L.O.

LENDER FIRM OF THE YEAR Golub Capital

CONSULTING FIRM OF THE YEAR Ankura Consulting Group, L.L.C.

PRIVATE EQUITY FIRM OF THE YEAR **Blackford Capital** 

VALUATION FIRM OF THE YEAR Berkeley Research Group

STRATEGIC CORPORATION OF THE YEAR Safeguard Business Systems

#### PROFESSIONAL OF THE YEAR III.

INVESTMENT BANKER OF THE YEAR Kendall Stafford, Managing Director, Benchmark International

DEAL PROFESSIONAL OF THE YEAR Vikas Sharma, SVP, Strategic Transactions, Scotiabank

#### PRODUCT/SERVICE OF THE YEAR IV.

EY People Advisory Services Aces M&A Integration

## **DEAL FINANCING OF THE YEAR**

DEBT FINANCING OF THE YEAR

**Recapitalization of TCC Wireless** Cascade Partners **Brightwood Capital Advisors** 

Amherst Partners

Winston & Strawn LLP Jaffe Raitt Heuer & Weiss

**EQUITY FINANCING OF THE YEAR** 

**Equity Financing of Fluidic Energy** 

Armory Group **NantWorks** Fluidic Energy

Goodwin Proctor Snell & Wilmer Wilson Sonsini Goodrich & Rosati

## VI. RESTRUCTURING DEAL OF THE YEAR

RESTRUCTURING DEAL OF THE YEAR (UNDER \$100MM)

Restructuring of Mac Acquisition, LLC

Mackinac Partners Duff & Phelps

Gibson dunn Young Conaway Stargatt & Taylor

Romano's Macaroni Grill (and Redrock Partners LLC)

RESTRUCTURING DEAL OF THE YEAR (OVER \$100MM)

Restructuring of Cumulus Media Inc.

Epiq Paul, Weiss, Rifkind, Wharton & Garrison LLP

Akin Gump Strauss Hauer & Feld LLP

## VII. CORPORATE/STRATEGIC DEAL OF THE YEAR

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$10MM-\$25MM)

Acquisition of Ammex Plastics, LLC by Echo Engineering & Production Supplies, Inc.

Generational Equity, LLC Echo Engineering and Production Supplies

Ammex Plastics, LLC Eastman & Smith

Barnes & Thornburg

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$25MM-\$50MM)

Acquisition of Chassis Plans by Aeronautics Ltd.

Capstone Headwaters Procopio

Chassis plans, LLC Mayer, Hoffman, MCCann, P.C.

Aeronautics, Ltd. Eversheds Sutherland

KPMG - Israel

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$50MM-\$100MM)

Acquisition of the Hospira Infusion Systems deferred closing assets from Pfizer by ICU Medical

Deloitte Consulting LLP ICU Medical

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$100MM-\$250MM)

Sale of Bettcher Industries, Inc. to Morgenthaler Private Equity

Prairie Capital Advisors Wegman, Hessler & Vanderburg

Bettcher Industries, Inc.

Benesch Law

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$250MM-\$500MM)

Acquisition of majority equity stake in NSM Insurance Group by White Mountains

Merger & Acquisition Services, Inc NSM

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$500MM-\$1B)

Sale of Ritedose

**BDA Partners** 

Olympus Partners Humanwell Healthcare Group

## CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$1B)

## **Acquisition of Cayan by TSYS**

Financial Technology Partners

**TSYS** 

## VIII. CROSS BORDER DEAL OF THE YEAR

CROSS BORDER DEAL OF THE YEAR (\$10MM-\$50MM)

**Acquisition of Cooper & Turner by The Watermill Group** 

The Watermill Group

K&L Gates LLP

Mazars LLP

Mazars LLP

Mincoffs Solicitors LLP

Grant Thornton UK LLP

CROSS BORDER DEAL OF THE YEAR (\$50MM-\$100MM)

Acquisition of Luciad by Hexagon AB

Spurrier Capital Partners Hexagon Geospatial

CROSS BORDER DEAL OF THE YEAR (\$100MM-\$1B)

**Acquisition of Cambridge Global Payments by FLEETCOR** 

Financial Technology Partners Fleetcor

CROSS BORDER DEAL OF THE YEAR (OVER \$1B)

Sale of Callcredit to TransUnion

GTCR
Jeffries International
Kirkland & Ellis
Callcredit
RBC Capital Markets
Sidley Austin LLP
Oliver Wyman
Bain & Company
Merrill Corporation
Boston Consulting Group

PWC Credit Suisse

### IX. PRIVATE EQUITY DEAL OF THE YEAR

PRIVATE EQUITY DEAL OF THE YEAR (\$10MM-\$50MM)

Acquisition of Direct Line, Inc. by an investor group led by Guardian Capital Partners

BCMS Corporate LLC

Direct Line, Inc.

Gunderson Dettmer

Myers & Myers

Drinker Biddle & Reath

Patriot Capital

**Guardian Capital Partners** 

PRIVATE EQUITY DEAL OF THE YEAR (\$50MM-\$100MM)

Acquisition of Blueprint Test Preparation Inc. by New Harbor Capital

Capstone Headwaters Blueprint Test Preparation INC.

New Harbor Capital Management Reed Smith

LeClair Ryan Berkeley Research Group

Weworski & Associates

## PRIVATE EQUITY DEAL OF THE YEAR (\$100MM-\$250MM)

Significant Minority Investment in The Honest Company by L Catterton

L Catterton Kirkland & Ellis
Alvarez & Marsal McKinsey

Corsis Corporate Resolutions
Palladian Advisory Services The Honest Company

Goldman Sachs Cooley

PRIVATE EQUITY DEAL OF THE YEAR (\$250MM-\$500MM)

Sale of Sage Payment Solutions to GTCR

Raymond James Latham & Watkins

Sage Group Morris, Manning & Martin LP

GTCR Paul Hastings

PRIVATE EQUITY DEAL OF THE YEAR (\$500MM-\$1B)

Sale of Accella Performance Materials, a portfolio company of Arsenal Capital Partners, to Carlisle Companies

Lazard Middle Market Carlisle Companies
Arsenal Capital Partners Dorsey & Whitney

PwC Benesch, Friedlander, Coplan & Aronoff

DLA Piper BKD

L.E.K. Consulting Accella Performance Materials

PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1B)

Sale of Calpine Corporation to Energy Capital Partners

White & Case Calpine Corporation

X. M&A DEAL OF THE YEAR

M&A DEAL OF THE YEAR (\$10MM-\$25MM)

**Restructuring of Arcadia Services** 

Huron Addus Homecare

Huron Transaction Advisory Bass, Berry & Sims PLC

Simon PLC

M&A DEAL OF THE YEAR (\$25MM-\$50MM)

The Majority Recapitalization of Patriot Erectors by Hillstar Capital and Ranch Creek Partners

GulfStar Group Accenture Applied Intelligence

Hillstar Capital Patriot Erectors
Gray Reed & McGraw Ranch Creek Partners
Karr Tuttle Campbell Clifton Larson Allen

M&A DEAL OF THE YEAR (\$50MM-\$75MM)

Sale of Buddy's Kitchen to Premium Brands Holdings

Lazard Middle Market Premium Brands Holdings

M&A DEAL OF THE YEAR (\$75MM-\$100MM)

Acquisition of Fenix Parts, Inc. by Stellex Capital Management

Dentons Mayer Brown
Stifel Duff & Phelps
Stellex Golden & Kohn
Novo Advisors ab3 Resources

Late Model Auto Salvage AloStar

## M&A DEAL OF THE YEAR (\$100MM-\$250MM)

## Strategic Investment in Hudson Automotive Group by Redwood Capital

McNally Capital Stephens Inc.

Hudson Automotive Group Redwood Investments

## M&A DEAL OF THE YEAR (\$250MM -\$500MM)

#### Acquisition of Isagenix by The Isagenix Employee Stock Ownership Trust

CSG Partners Isagenix
Argent Trust Company Duff & Phelps

Holland & Knight Morgan, Lewis & Bockius

Snell & Wilmer Credit Suisse Macquarie Capital Paul Hastings

**Greenberg Traurig** 

## M&A DEAL OF THE YEAR (\$500MM-\$1B)

#### Acquisition of Bazaarvoice Inc. by Marlin Equity Partners

Schulte Roth & Zabel LLP Bazaarvoice Inc.
Marlin Equity Partners

M&A DEAL OF THE YEAR (\$1B-\$10B)

## Merger of Steward Health with IASIS Healthcare and Medical Properties Trust

McDermott Will & Emerly LLP

Baker Donelson Ropes & Gray

M&A DEAL OF THE YEAR (Over \$10B)

## **Divestments of Hewlett Packard Enterprise Assets**

Deloitte Consulting LLP Micro Focus
Hewlett Packard Enterprise Deloitte LLP
HP Inc DXC

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